

CUSTOMER CONNECTION

BUSINESS EDITION - JUNE 2010

LAPORTE SAVINGS BANK BUSINESS SERVICES

Is your business making the most of your banking relationship with LaPorte Savings Bank? For more information about the products and services listed below, contact your local lender or any Customer Service Representative today!

- Commercial Real Estate Loans
- Commercial Lines of Credit
- Commercial Term Loans
- SBA Loans
- 504 Loans
- Merchant Card Processing
- Business Debit and Credit Cards
- Sweep Accounts
- Health Savings Accounts
- Business Checking
- Business Online Banking
- Online Cash Management / Bill Payment Services
- Remote Deposit Capture
- Payroll Card Service
- Money Market Savings
- Incoming and Outgoing Wire Transfer Services

LOANS...LOANS...LOANS

Loans continue to be a topic of conversation in this ever-changing economy - the loans that have gone bad, and the fact that some banks simply aren't doing as many loans at the present time. At LaPorte Savings Bank, it's business as usual. We continue to make loans and continue to meet with companies looking for financing to grow their businesses. We receive inquiries regularly for commercial loans and lines of credit, as well as refinances and renewals. LaPorte Savings Bank has money to lend and commercial lending officers ready to meet with companies to see how we can help their business.

LaPorte Savings Bank offers a multitude of business lending options along with an outstanding level of customer service. Do you know of a fellow business owner experiencing trouble renewing their line of credit with their current lender? Refer them to us! We welcome the opportunity to familiarize ourselves with new companies in the communities we serve. We can review their needs and introduce them to what LaPorte Savings Bank has to offer. Contact a Commercial Loan Officer today!



Kevin Beres
SVP Commercial Lending
Michigan City & LaPorte
(219) 362-7511
(219) 879-5364



Robin Clark
VP Commercial Lending
LaPorte Office
(219) 362-7511



Brock Lloyd
VP Commercial Lending
Chesterton Office
(219) 926-8961



Kent Porter
AVP Commercial Lending
Michigan City Office
(219) 879-5364

BUSINESS DEBIT AND CREDIT CARDS

Is your business taking advantage of all of the electronic services you have available to you as a LaPorte Savings Bank customer? Business Debit and Credit Cards are a great way to keep track of spending while having the convenience of cash-in-hand for your business' purchasing needs.

Business credit card applications are available at any branch location and offer a great introductory rate on transferred balances and no annual fee! With secure online account access, you can streamline your record keeping efforts by monitoring purchases and downloading posted transactions to keep track of day-to-day expenses. Additional cards for can be ordered for staff members and credit limits can be customized per card.

Business debit cards can be tied to your LaPorte Savings Bank business checking account for easy access to funds. Your business debit card can be set up to allow the same features and functions as your personal debit card. Features like balance inquiries, withdrawing cash and transferring funds from the convenience of an ATM machine are all possibilities. Each card established can be customized so certain features are available and others are not depending on your level of comfort. Daily withdrawal and point-of-sale limits are shared among all of the cards established for your business account.

For more information about these services, see any Customer Service Representative today!

ELECTRONIC FEDERAL TAX PAYMENT SYSTEM

Using the IRS Electronic Federal Tax Payment System (EFTPS) can save you time and possible penalties. Businesses can schedule payments up to one calendar day before their tax due date and the electronic system is safe, secure, convenient and accurate. The service offers the following benefits:

- Pay Business and Individual Taxes
- Use the Internet or Phone
- Make payments in a matter of minutes
- Available 24 hours a day / 7 days a week
- Receive immediate acknowledgement of every transaction to keep as a receipt
- Review the last 16 months of payment history online or via the phone
- Schedule payments up to 120 days in advance
- Enjoy a system that is up to 19 times more accurate than paper coupons or vouchers

For more information on enrollment in EFTPS, contact IRS Customer Service at 1-800-555-4477 or visit their website at www.eftps.gov today.

Quick, convenient, comfortable, competitive

couchloans.com

...and so much more!

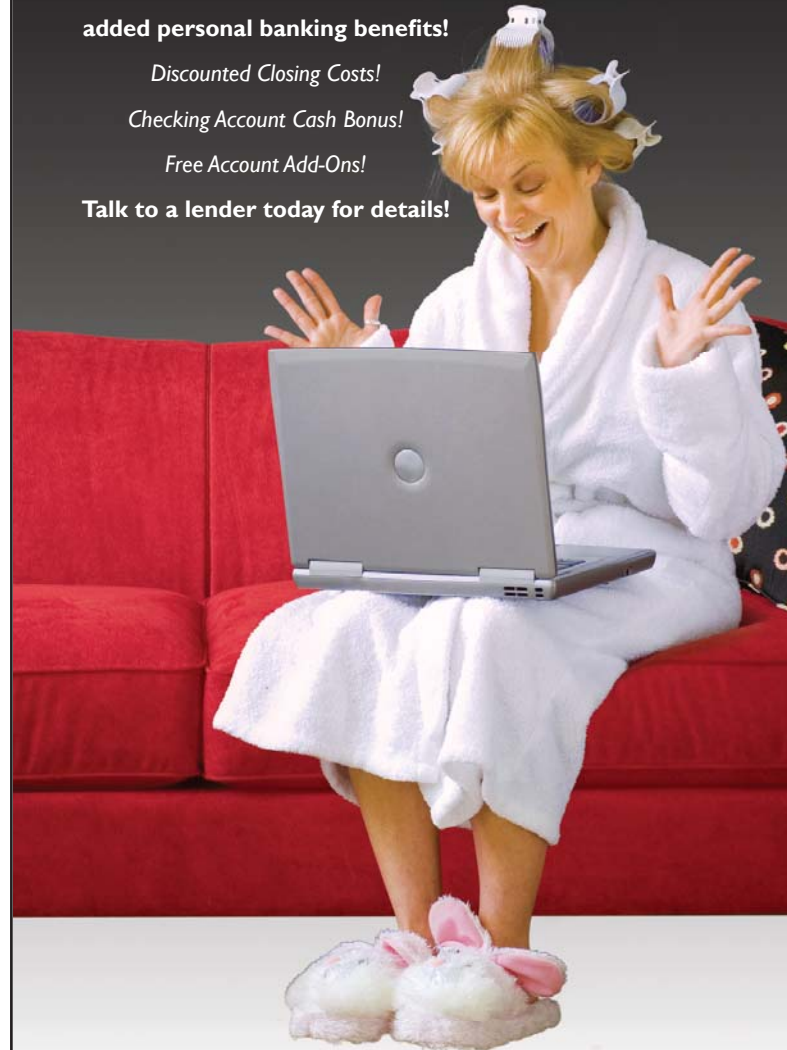
Accessorize your mortgage and receive added personal banking benefits!

Discounted Closing Costs!

Checking Account Cash Bonus!

Free Account Add-Ons!

Talk to a lender today for details!



Member FDIC  Equal Housing Lender

HAPPY 4TH OF JULY!

All LaPorte Savings Bank offices will be
CLOSED
MONDAY, JULY 5TH
for the holiday.

Have a safe and happy holiday!